

Associate Members Welcome!

The PSSA Council have confirmed a new offering for companies and individuals wanting Associate Membership. For a standard annual membership fee of £495 (ex VAT), Associate Members will be able to be part of the PSSA network – and draw on a number of services available to full members. The category is designed to cater for those companies and institutions that have already expressed an interest in joining but for whom the Association needed to confirm membership terms. The category also covers enterprises that do not, at the current time, have products and services that can be covered by the Verification Scheme.

See page 3 for full details

PSSA to partner with Security & Counter Terror Expo



We are delighted to announce that the PSSA will once again partner with Security & Counter Terror Expo taking place on 19th & 20th April, 2016. The partnership allows our members to take advantage of a range of exclusive benefits, such as special stand pricing and conference delegate passes but most importantly you are automatically considered a VIP. If you are a PSSA member exhibiting at SCTX you will be able to benefit from additional sponsorship and speaking opportunities and all visitors will receive VIP badges which entitles you to a series of complimentary opportunities at the show. If you would like to discuss the opportunities further with the SCTX team then please feel free to get in contact with Jay Clements on 020 7384 7942 or jay.clements@clarionevents.com

NEW SUBS SCALES FOR 2015/16

It is not often that a trade association can report a reduction in membership subscriptions but that is what the PSSA has planned for the new subscription year starting on 1st July. The old flat rate for full members of £2,500 (ex VAT) is now replaced by a tiered system to reflect the relative sizes of companies. Members with a relevant turnover in perimeter security products of less than £1 million will now pay just £995 – the same rate as installer membership which is frozen for another year. The top rate (which remains at £2,500) is not reached until a company has a relevant turnover in excess of £10 million. The new rates were agreed at the May meeting of the PSSA Council.

Secretary to the Council, Rob Oliver, explained, "The new rates are a result of the Council listening to smaller members' concerns that subs plus the costs of being part of the Verification Scheme can be disproportionate to their current sales into the high security sector. By addressing this issue, we feel that the door is now more wide open for new members to join us, as we build on the success of our early years. This is very much a mark of the PSSA "coming of age".

Turnover band	Amount (ex VAT)
£0 – £999,999	£995
£1,000,000 – £2,999,999	£1,500
£3,000,000 – £9,999,999	£2,000
£10,000,000 plus	£2,500

Installer membership is a set rate of £950.

Continuing members will be approached by the PSSA office to confirm their turnover to take advantage of the new rates.

PSSA/NSCC HELPLINES

Via its membership of the National Specialist Contractors Council (NSCC), PSSA members qualify for free access to the following helplines:

Employment	0844 249 9873
Health & Safety	0844 249 9874
Legal & Contractual helpline (England)	0844 249 9871
Legal & Contractual helpline (Scotland)	0844 249 9872
Tax & Business	0844 249 9875
Training	0844 249 5908
Retention Bonds	0844 249 5903

Members seeking advice or assistance will need to provide their company name and confirm that they are members of the PSSA.

SPONSORS OF THE PSSA NEWSLETTER:

www.hcsecuritysolutions.com



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PSSA Technical and Standards News

MIKE'S TECHNICAL TIPS

Managing Health & Safety in Construction



Mike Webb – PSSA
Technical Product Assessor

The Construction (Design and Management) Regulations 2015

Following Parliamentary approval, the construction (Design and Management) Regulations 2015 came into force on 6th April 2015

therefore replacing the 2007 version.

In January, the Health and Safety Executive (HSE) published guidance designed to help anyone having duties under the regulations to familiarise themselves with the changed requirements in the new version of the document.

The HSE has also worked with the construction industry to produce complimentary guidance specifically for small businesses.

Brief overview of some of the changes:

- ✓ The role of the CDM coordinator is replaced by that of principal designer, giving responsibility for coordination of the pre-construction phase, which is crucial to the management of any successful construction project, to an existing member of the design team.
- ✓ Recognition of the influence and importance of the client as the head of

the supply chain and as the person best placed to set standards throughout a project.

- ✓ Competence is split into its component parts of skills, knowledge, training and experience and- if it relates to an organization – organizational capability. This is intended to provide clarity and help the industry to both assess and demonstrate that construction project teams have the right attributes to deliver a healthy and safe project.

If you require further help contact the PSSA Technical Support Desk on 0118 977 8581 ■

ISO 9001 is changing – Are you ready?

The ISO 9001 quality management system has long been recognised as a performance improver. More than 25 years since its first inception the standard is being revised and updated to reflect changing demands and tastes. The updated version will integrate with other management systems, provide organisational management, enhance an organization's ability to satisfy customers and encourage risk-based thinking.

ISO 9001:2015 will be the most significant change to quality in management for 20 years, there is a three – year transition period for existing accredited clients via their certification body

Risk management and understanding any potential risks to your business will form a large part of the update.

If you are accredited to ISO 9001:2008 you should be looking to start your transition planning now. You need to understand the key concepts and proposed changes. Useful documents to consult include PAS 99, ISO 31000 and the draft version of ISO 9001:2015

For those of you who are just beginning the process, the changes to ISO 9001 represent a good time to get started. Companies looking to take on a quality management system (QMS) should be working to the new standards and will therefore be in a much better position to analyse and evaluate their business in terms of risk and processes going forward. The process of gaining certification is straightforward and, no matter what size your company, it will be relevant to the work you do.

Business Keys Ltd administrators and consultants to the PSSA verification scheme are providing workshops and seminars in association with their partners Thames Valley Chamber of Commerce to address the changes and provide the necessary support to organizations throughout the transition period. For new starters to ISO 9001:2015 Business Keys Ltd will discuss, and if appropriate, visit you to conduct a gap analysis of your current management systems.

For further information and a management system health check contact the PSSA technical help desk on 0118 977 8581. ■

Verification Scheme Countdown



The end of June was the deadline for Verification Scheme engagement for continuing full members of the PSSA. Companies that have not been in contact with the PSSA office or Scheme managers, Business Keys, should do so as a matter of urgency. The last quarter has seen a significant uptick in new applicants to the Scheme – which now covers companies, their high security perimeter products and installation. For further information go to www.pssaverification.com or call Stephen Munden (PSSA Verification Scheme Manager) on 0118 977 858.

Introducing Build UK

The new representative organisation for the contracting supply chain, which will be formed as a result of the merger between NSCC and UKCG, will be called **Build UK**.

The company name Build UK Group Limited is now registered at Companies House and they are currently working with a branding agency on a logo for what will be a strong voice for the industry. NSCC member organisations formally voted to effect the merger on 24 June and Build UK will be operational from 1 September.

PSSA Member News

Avon Barrier introduce their super shallow HVM bollard

Avon Barrier has introduced what is believed to be the world's first impact tested super shallow bollard with a foundation depth of just 100mm.

The Avon Resilience SSF100 bollard has the shallowest of foundations, overcoming foundation depth restrictions that sites can face during installation.

The Resilience SSF100 bollard was physically tested in an array of 3 bollards to the IWA 14-1:2013 impact test using a N2A 7200kg vehicle travelling at 64kph.

Avon Barrier is an international company, manufacturing and installing Hostile Vehicle Mitigation (HVM) solutions, to protect sensitive sites and critical infrastructure against aggressive vehicle attack.

Paul Jeffrey, Avon Barrier's Managing Director commented "The development of Avon's Resilience bollard is a complementary solution to our wide range of impact tested products. Easily installed with the minimum of disruption, its unique design not only accommodates uneven surfaces or inclines in arrangements, but also angles or curves in bollard lines."

The super shallow foundation bollard has an unobtrusive appearance, ideal for sites where building stand-off is required but also



where high volumes of pedestrians require access, for example, sports stadiums, airports and retail centres.

With minimal disruption required during installation, this makes the SSF100 ideal to specify to protect existing infrastructure and also new and proposed builds. The bollard can be customised to blend in to surrounding

environments, with a variety of sleeve options, including stainless steel and ornate finishes. Ground finishes surrounding the bollard, can include block paving, concrete or tarmac.

For more information regarding the Avon Resilience SSF100 bollard please contact our sales team at sales@avon-barrier.co.uk or visit our website www.avon-barrier.co.uk ■

PSSA NEW ASSOCIATE MEMBERSHIP

Available to any specifiers, security consultancies, integrators or end users that support the professional development of the high security perimeter

Following requests and discussions with companies, individuals and stakeholders within the high security perimeter products sector, the Council of the PSSA have now confirmed the terms on which Associate Membership of the PSSA can be offered.

The standard annual Associate Membership subscription is £495 (ex VAT).

In return for the support of Associate Members for higher standards in the sector, the PSSA undertakes to

1. Being part of the PSSA network of companies, organisations and stakeholders committed to enhancing standards within the high security perimeter products and services sector.
2. Being supportive of the PSSA Advisory Panel and Endorsement Programme – aimed at key end users and influencers within the perimeter security market.
3. Receiving member updates and coverage in the PSSA quarterly newsletter and bulletins.
4. Free attendance at the PSSA's annual

conference and networking events.

5. Briefings on standards development and mentoring on compliance issues (Technical Support Help)
6. PSSA website listing and discounted advertising rates. The website is set for re-launch in August 2015.
7. Input into PSSA policy forums and links with HMG and its agencies (e.g. CPNI).
8. Free access to NSCC help lines (e.g. on Health & Safety, contracts etc.).
9. Add your influence in the development of standards impacting the perimeter security industry.
10. Input to PSSA Verification Scheme expansion programme.
11. Technical guidance and support to help meet the standards for new and existing perimeter security countermeasures.
12. Use of the PSSA Associate Member logo.

Who should join as an Associate Member?

- Any company considering entering our Verification Scheme but requiring some

initial support. We can offer special consultancy and coaching rates for companies considering a full scheme commitment.

- Any company supplying products or services complementary to current members' perimeter security products. Products and services currently outside the scope of the Scheme may be included at a later
- Any specifiers, security consultancies, integrators or end users that support the professional development of the high security perimeter products sector.
- Any service providers or key suppliers to the high security perimeter products sector.
- Any educational, academic or research institution with an interest in the PSSA's core market.
- Any company within the high security perimeter products and services sector requiring technical guidance and support to help them meet the standards for new and existing perimeter security countermeasures. ■

PSSA Member News

Bristorm launches High Performance Fence



Bristorm has always offered high performance anti-vehicle products, but with our latest product we have set the bar as high as possible in terms of the ultimate performance.

After a rigorous development process with both the latest computer simulation techniques combined with full scale testing we have our highest performing product to date.

Bristorm Zero is our latest anti-vehicle fence product tested to ASTM F2656-07 M50:P1, it offers ZERO penetration and comes with a whole host of advantages over other products.

From the outset Bristorm Zero was designed to be flexible, cost effective and simple to install, but still offer the high demands of M50 P1 performance. However Bristorm Zero goes beyond this. It offers not just <1m penetration but ZERO penetration and ZERO Major debris, keeping the site and asset, protected to the highest level. ■

To see how it performs and for more information visit www.bristormzero.com

Olympic legacy leads to development of grating fencing



Striking new fencing installed at Olympic legacy venues has been launched by perimeter fencing manufacturer Zaun.

The Grata grating fence solution has been used at two sites on the Queen Elizabeth

Olympic Park – the ArcelorMittal Orbit and the former hockey venue at Eton Manor, now transformed into the Lee Valley Hockey and Tennis Centre.

Zaun has designed a mesh grating system that can be suitably adapted to a variety of applications, from perimeter fencing to cladding and handrails. Grating fences are perfect for the modern environment and provide sites with a more aesthetic and contemporary appearance.

The grating fence system consists of a combination of bearing bars and filler control bars running in both directions that are pressed and welded together in one process in a pressure welder to give Grata system maximum strength.

All products are hot-dip galvanized and available powder coated in any colour. The system comes with optional sliding and swing pedestrian and vehicle gates to fit the environment in which the fence line is placed. ■

Zaun launches new French sports fencing system



Perimeter fencing manufacturer Zaun has launched a new sports fencing system that is proving popular in France.

The Sportif sports fence boasts a mesh configuration that is commonly found in sports MUGA and outdoor sport applications in France.

The mesh pattern on Sportif is wider at the top with 100mm x 200mm apertures against 50mm x 200mm at the bottom.

However each panel is customisable with the lower mesh configuration available to a height of your choosing, dependent on the application. The more open mesh at the top allows for greater visibility for spectators, while still ensuring ball retention.

Each Sportif panel is fixed to the sports post using either full height clamp bars or ZaunFix fixings and is available in 6mm or 8mm dual horizontal wires that sandwich single vertical wires, providing a rigid and strong fencing panel. ■

PSSA Member News

Apprentice achieves NVQ level 3 through Cova Security Gates continual development programme

Cova Security Gates are working alongside Crawley College to equip aspiring fabricators with the skills they need to thrive in the manufacturing industry.

Completed in the workplace, the NVQ Level 3 Fabrication and Welding qualification allows the candidate to demonstrate their competence, set against National Occupational Standards in a wide range of welding and fabrication processes. The qualification is designed to fit into a working environment whilst allowing the applicant to build on the technical skills and knowledge they have developed by completing the Level 2 qualification. The candidate works with minimum supervision on real life projects whilst ensuring the work meets the required standard, thus meaning that all products have the highest degree of engineering and quality.

In March 2015 Scott Jeffery successfully completed his Fabrication and Welding Level 3 course.

The 36 month course resulted in Scott qualifying as a fabricator and becoming an integral part of the Cova production team.



“We are really pleased with Scott’s achievement and the high standard of workmanship he has shown throughout his training programme.”

He gained an in-depth understanding of the principles of welding along with the technical

aspects which are required within the work place and is now a highly competent fabricator.

‘We are really pleased with Scott’s achievement and the high standard of workmanship he has shown throughout his training programme. Apprenticeships are essential to anyone who wants to start out in the industry and are a great hands-on way of learning the trade whilst gaining the right qualification’ Kevin Conway, Production Manager.

Kevin studied at Crawley College before starting his career at Cova Security Gates as an apprentice. With continual training and support he has progressed through the company to become an integral part of the management team.

Cova Security Gates continue to support their employee’s continual development and skill progression, whether it is expanding on their industry qualifications, enhancing product knowledge or developing their business skills.

For details on how to join the team visit www.covasecuritygates.com ■

Australia welcome the Compact Terra Barrier



As members of the Commonwealth of Nations (formerly the British Commonwealth), the Australian Government has been working closely with the British Authorities, seeking information, knowledge and guidance from our detailed physical security impact test program. The Australian authorities were also on the steering committee, alongside Frontier Pitts, for the new International IWA 14 impact test standard.

Working closely with our Australian Agent GK Solutions, Frontier Pitts Compact Terra Barrier has proven to be a very popular choice in the Australian market.

In particular, numerous Compact Terra Barriers have been installed at several Datacentres across New South Wales. These Tier 4 datacentres support some of Australia’s leading corporations, financial service institutions, government, defense, utilities, IT and telecommunications providers.

The Compact Terra Barrier is a drop arm barrier which has been successfully PAS 68 impact tested by an independent testing facility using a 3.5t vehicle travelling at 30mph. The impact test was also witnessed by the British Government. ■

PSSA Member News

DATES FOR THE DIARY

UNITED KINGDOM

DSEI (Defence & Security Equipment International)

15 – 18 September 2015
ExCeL, London
www.dsei.co.uk

Total Security Summit

19 – 20 October 2015
Whittlebury Hall Hotel & Spa,
Northamptonshire
www.totalsecuritysummit.events

Transport Security Expo

2 – 3 December 2015
Olympia, London
www.transec.com

OVERSEAS

OSEC, Office Security Expo

8 – 10 July 2015
Tokyo, Japan
www.eventseye.com

Security 2015

15 – 17 July 2015
Melbourne, Australia
www.securityexpo.com.au

10th National School Safety Conference

27 – 31 July 2015
Las Vegas, USA
www.schoolsafety911.org

WA Safety Show

7 – 9 August 2015
Perth Convention & exhibition centre,
Australia
www.expoau.all.biz

OVERSEAS *continued*

IFSEC South East Asia

2 – 4 September 2015
Kuala Lumpur, Malaysia
www.ifsecsea.com

OFSEC – Oman Fire, Safety & Security Exhibition

14 – 16 September 2015
Oman, Muscat
www.iosh.co.uk

Mexico Corporate Security 2015 Forum

14 – 16 October 2015
Mexico City
www.mexicosecurityforum.com

4th General Police and Special Equipment Exhibition and Conference

21 – 23 October 2015
Kuala Lumpur, Malaysia
www.gpecasia.com.my

Euronaval 2015

22 – 26 October 2015
Paris, France
www.tradeshow.tradekey.com

Alarm Kielce

November 2015
Kielce, Poland
www.eventseye.com

2nd Mining Security & Crisis Management Forum

11 – 12 November 2015
Johannesburg, South Africa
www.miningsecurityforum.com

Sectech Sweden

11 – 12 November 2015
Stockholm, Sweden
www.sectech.nu

SUDOKU

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PSSA Members

Allens Total Perimeter Security
ATG Access Ltd
Autogate Systems Ltd
Avon Barrier Corporation Ltd
Barkers Fencing Ltd
Bavak Security Group
Binns Fencing Limited
Bristorm, Hill & Smith Ltd
Cova Security Gates
Eagle Automation Systems
The Expanded Metal Company
Extrudakerb (Maltby Engineering) Ltd
The Fencing Partnership Ltd
Fensec Ltd
Frontier Pitts Ltd
Geoquip Worldwide
Hardstaff Barriers Ltd
Heald Ltd
Hesco Bastion Ltd
Highway Care
J B Corrie & Co Ltd
J&S Franklin Ltd
Marshalls Plc
Mira Ltd
Powersafe Ltd
Securiscape Ltd
Tata Steel Projects
Tescon
Townscape
TRL
Zaun Ltd



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WE WANT YOUR NEWS & VIEWS!

We welcome suggestions and feedback on this newsletter and encourage any stories or news that you have.

Please send your feedback to **Claire Kelly** at admin@pssasecurity.org