

PSSA Council Elects New Vice Chairs

At the PSSA Council Meeting, held in February at Arup's Offices in London, the Chairman proposed that two Vice-Chair positions be created as the association grows in strength and notoriety.

The successful candidates were Roger Knight and John Wood; Roger's day job is with ATG Access and he will be taking the lead on Technical issues and John (from Tata Steel Projects) will be taking the lead from a Marketing perspective. John is featured in the 60-second interview this month with Roger to follow soon (whether he likes it or not!)

This move to enhance the team is a measure of the growing success of the PSSA; with the Verification Scheme now developed, the number of companies signing up is significantly increasing. There is also significantly more interest in the work the PSSA is doing to 'raise standards within the perimeter security industry' both from consultants, other trade bodies and governmental organisations both in the UK and abroad.

Skills for Security calls on Industry Practitioners for Assistance (P2)

Skills for Security will be submitting a second government funding bid for the development / review of National Occupational Standards (NOS) across the following sectors:

- Review of Human Identity & Biometrics NOS
- Review of Physical Security NOS
- Review of Technical Counter Surveillance Measures NOS
- Development of Device Monitoring Operations NOS *NEW*
- Development of Asset & Property Marking NOS *NEW*
- Development of Lone Worker Operations NOS *NEW*

Your Involvement

We will find out if we have been successful with our second bid by **May 2014**, but at this initial bid submission stage we would urgently like to;

1. Gather Industry support to evidence demand for the work above
2. Invite representatives to register interest to sit on the Advisory Working Groups directly involved in developing/ reviewing the NOS

Anyone wishing to state their support or take part should contact: nos@skillsforsecurity.org.uk stating the project(s) of interest.

For more information, please visit: <http://nos.ukces.org.uk>

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Heald's new shallow mount HT1-Mantis



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ATG Access scoop manufacturing prize



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Zaun granted patent



PSSA Member News.



Above: HT1-Matis

Another World First from Heald

Heald is proud to announce a new entry in our ever evolving line of perimeter security products – the shallow mount HT1-Mantis. Evolved from our existing HT1-Raptor range, the Mantis has been designed with a number of unique features to set it apart from the crowd.



Above: HT1-Matis halted a 7.5 tonne truck during crash testing

Requiring an extremely shallow excavation of only 250mm, our team can usually install the unit in a little under an hour. This makes the Mantis one of the shallowest, easiest installs in the industry, with installation possible in locations where more traditional solutions simply will not fit.

With this versatility in mind, the Mantis can be used with a range of covers. As standard it comes fitted with a stylish modern stainless steel sleeve, but different options can be specified to ensure that the Mantis can be integrated into most designs. Due to its slim, unobtrusive nature the Mantis is ideal for locations where style is of great importance, but security cannot be compromised. It also allows easy pedestrian access, making it perfect for busy city centre locations.

All of this comes built on a foundation of Heald's robust security. The Mantis has recently been crash tested at MIRA, and has received a PAS68:2013 Fixed Bollard V/7500(N2)/64/90:0.0/0.0 rating. This means that it halted a 7.5 tonne truck travelling at a speed of 64kph. Although the sacrificial steel cover was destroyed in the impact, the Mantis emerged virtually unscathed, ensuring continued protection even after an attack.

Furthermore, the Mantis has been specifically engineered to function equally well as a standalone singular unit (as tested) or as part of an array. This makes it the ideal solution for securing either narrow entrances where there is no space for a large installation or much wider ones as part of an array.

To find out more, visit:

www.heald.uk.com, call 01964 53 58 58 or come and see us on **stand B65** at Counter Terror Expo.

PSSA *Member News.*



Above: Recently added to Avon Barrier range is the RB1000CR Centurion Road Blocker, tested to the US standard ASTM 2656-07, achieving an M50 P1 rating.

NEWS *in brief*

PSSA Member Discount to Exhibit at IFSEC

IFSEC, the security exhibition run by UBM, is re-launching for 2014.

UBM have identified that physical security is an area of IFSEC that is expected by our visitors but that has not been reflected in the solutions offered in recent years.

Therefore to rectify this, UBM have teamed up with the PSSA to offer a discounted rate for stand space at IFSEC 2014. The exhibition is being held from the 17th to 19th June 2014 at the ExCel in London and will run in conjunction with Safe Cities, a conference and exhibition programme for the government officials and law enforcement. This should deliver a high calibre audience of decision makers from all sectors including Utilities, Communications, Emergency services, Energy, Finance, Food, Government, Health, Transport, Water and Data Centres .

If you are interested in this offer, please contact PSSA as soon as possible and further details can be provided.

If you need more information or images look here: -
<http://www.ifsec.co.uk/>

Investors recognise potential in Avon Barrier

Investors stepped-in to buy the business of Avon Barrier Company Ltd in February.

Avon Barrier Corporation Limited, which has bought the business, will build on Avon Barrier's worldwide reputation as one of the leaders in the niche market of Hostile Vehicle Mitigation (HVM) solutions.

Avon Barrier are one of the few companies, that design, manufacture a full range of impact tested Vehicle Security Barriers, including gates, bollards, road blockers and barriers, and fully support them throughout the world.

Recently added to their range is the RB1000CR Centurion Road Blocker, tested to the US standard ASTM 2656-07, achieving an M50 P1 rating. Specifically developed to meet the Kingdom of Saudi Arabia's (KSA) HCIS Security Directives. The new Avon RB1000CR Centurion Road Blocker will provide security integrators and contractors with a fully compliant product when specifying new or upgraded vehicle crash barriers for all categories of industrial facilities in the KSA.

Paul Jeffrey, Managing Director of Avon Barrier Corporation Ltd said; "We position ourselves as an international company, with a clear business growth strategy, fully capitalised, we are looking forward to a very busy year ahead for Avon Barrier expanding our business in key areas, we see the RB1000CR Road Blocker as playing a pivotal role in this expansion, whilst directing additional resources on realising the potential in less developed regions and continual product development."



PSSA Member News.

ATG Access Scoops Top Manufacturing Prize

ATG Access has been crowned the Manufacturing Company of the Year at the Insider Magazine's annual "Made in the North West Awards."

The company, which makes security bollards and vehicle barrier systems, took the main award on a glittering night designed to showcase the region's manufacturing strengths. Held at the Park Royal Hotel in Warrington, the evening featured keynote addresses from EEF regional director Darrell Matthews and John Rogers, managing director of International Safety Products. Chris Maguire, editor of North West Business Insider, said:

"Our economy has coughed and spluttered back into life and the medicine is manufacturing. The North West is leading the way when it comes to making things and the list of shortlisted and winning companies demonstrates we're getting better at it and we're exporting our products across the world."

Other finalists included GJD Manufacturing, Jaguar Landrover Group, Meltech Group, Plastic Card Services and Precision Polymer Engineering. ATG Access won the accolade due to "putting the North West region back on the map."

ATG Access has continued to have great success in both the national and international market during the 2012-13 period. Having won the largest security bollard tender to date, supplying the New Doha International Airport; ATG Access have sent several teams of engineers to commission the site once installed and train the onsite security staff prior to hand over.

Other large projects have varied hugely in scope from a local project to control traffic flow in and out of the new St Peter's Square development in Manchester to over 80 high security road blockers



Above: ATG Access beat strong competition to be named the winner

supplied to an undisclosed project in Saudi Arabia.

Projects continue in Qatar also with the first phase of the Heart of Doha project won with many other having been quoted. New markets include Brazil where we have just announced a new manufacturing facility, Russia where we held a hostile vehicle mitigation seminar to VIP contacts and Nigeria where we received our first order for surface mounted blockers to protect a financial facility. The company is going from strength to strength within the North West region.

Due to ATG Access's increase in export sales and product sales over the last year, the North West region has benefitted through increased supplier orders, fabrication work and also specialist engineering work. Further value has been brought to the North West as ATG Access works very closely with local universities and colleges to bring interns into the business such as the Manchester Business School every year to complete final year projects to provide students with a live business to work with and build their commercial experience.

The projects they undertake equip the business with the knowledge it may need in years to come, helping them understand markets and product gaps and exploit opportunities in the future. The company also works with apprenticeships in the North West. One of our budding young project managers started with ATG Access as an electrical apprentice as did our UK High Security Sales Manager who was responsible for the Olympic Games 2012 project. Our recent success has also allowed us to contribute to a variety of North West charities and also sponsor local sports teams. We have even attracted visitors to the region such as a royal visitor - HRH Prince Charles, various international military bodies and even appeared on BBC Breakfast News discussing the buoyant export market outside of the EU. Promoting the North West region as a hub of manufacturing and export innovation.

ATG Access will now go through to the Insider Made in the UK Awards, to be held at the International Festival for Business in Liverpool in July 2014.

PSSA Member News.



Above: The Intellectual Property Office has granted Zaun a patent for its MultiFence security fence assembly invention.

MultiFence earns Patent

The Intellectual Property Office has granted Zaun a patent for its MultiFence security fence assembly invention.

The UK Patent No GB2477465 confirms Zaun's rights as the inventor of the mobile high-security Hostile Vehicle Mitigation (HVM) fence assembly it created especially for the London 2012 Olympic Games. The system is made unique by mounting a PAS 68 enhancement onto Zaun's MultiFence system enabling it to resist impact by 7.5 tonne vehicles attacking the fence line at 90 degrees at 40mph.

By mounting the fencing and the vehicle mitigation on Multibloc concrete blocks from Hardstaff, a considerable amount of space is saved over using separate HVM roadblocks and secondary temporary fencing.

London 2012 organisers wanted to protect temporary Olympic venues as securely as the main Stratford site, but they needed the perimeter protection to be removed as soon as the Games were over to minimise disruption to the local community. They wanted to incorporate vehicle and pedestrian access along with CCTV and detection systems. They also wanted to tailor protection individually to each location and the security threat and attack potential identified by security advisers.

Zaun's MultiFence assembly is one of the world's first to achieve PAS 68:2010

V7500(N2) 64/90:5.0/0.0, the latest of BSI's Publicly Available Specifications for vehicle security barriers and the benchmark for HVM. It is manufactured to comply with the stringent quality standards of BS EN 1317 (vehicle restraint systems) enabling the system to meet approvals for use by the Highways Agency.

It uses anti-climb mesh fencing with posts mounted in concrete blocks using a unique bolting method which allows the panels to follow a curve or go from a flat surface to an incline with ease.

The system is ideal for applications such as utility plants, as no below-ground foundations are required, (even when the HVM measures are required) and it can be used on soft and hard standing. The fencing system can be deployed up to 5m in height and can be combined with above ground pedestrian and vehicle gates, turnstiles and access portals some of which meet the same PAS 68 specification.

In addition Zaun offers CCTV columns mounted to the system, saving space and costly additional civil works, toppings and PID systems. The system overall provides a truly robust, temporary or permanent solution.

J.B.Corrie achieves LPS 1175 security ratings

J.B.Corrie has achieved security ratings to LPS 1175 for its Corrie Secure Security fencing system Certificate No 1194 A and gate system Certificate No 1194 B from the Loss Prevention Certification Board (LPCB)

Corrie Secure has been entered into the Redbook for LPS : Issue 7.

J.B.Corrie is a specialist Fencing Company dealing with the installation and Manufacture of High Security Fencing Systems.

Offering fully integrated perimeter protection, access control, C.C.T.V. intruder detection, security management and anti-terrorist solutions.

J.B.Corrie provide its clients with high quality security installations of perimeter fencing, gates, barriers, electrical detection and deterrents, building and structure hardening.



60SECOND INTERVIEW

John Wood

Vice Chair



What does your role in the PSSA involve?

I have just been elected to be vice-chair specifically to look at marketing the PSSA more widely throughout the Security Industry.

What's your vision for PSSA over the next year/ 3 years/ 5 years?

I believe the PSSA has a unique 'product' within the perimeter security industry and so I would like to see in the immediate future some quite significant growth in the number of products/ companies going through the various Verification Schemes and much more awareness of the 'Verified' status within the industry. Also; I would like to see clients and consultants starting to specify much more that a project should use verified products and companies. Finally; from the interest we have had I can see us taking the model for the PSSA abroad.

Where have you previously worked?

I have undertaken quite a few roles with Tata Steel Projects having started as a Senior Design Engineer and then latterly as a Project Engineer mainly working on Rail projects. Before that I was a Design Programme Manager with GallifordTry and before that a Site Engineer/ Section Engineer for Balfour Beatty which included 2-years ripping out and replacing the tracks through the Tube. So the next rough train you get on the Central or Victoria lines; it might be my fault!

What's the first thing you would do if you were prime minister?

Reverse the Tuition Fees scandal!

Who would you most like to meet and why?

Tricky one! They say never meet your idols but I'm not sure I idolise. I considered one of the Tech giants as I think they are the ones changing the world at the moment but I'd probably go for a pint with Barack and see if he'll tell me the world's secrets!

What 3 things would you take to a desert island?

A generator, fridge full of beer and my iPhone (inc charger) as that can be my Music, Books and Games.

PSSA

Members:

Allens Total Perimeter Security
APT Security Systems
ATG Access Ltd
Avon Barrier Company
Barkers Fencing Ltd
Bavak Security Group
Bridgeway Pro-Barriers
Bristorm, Hill & Smith Ltd
Broughton Controls Ltd
Cova Security Gates
Eagle Automation Systems Ltd
The Expanded Metal Company
Extrudakerb (Maltby Engineering) Ltd
The Fencing Partnership Ltd
Fensec Ltd
Frontier Pitts Ltd
Hardstaff Traffic Barrier Services Ltd
Heald Ltd
Hesco Bastion Ltd
Highway Care
J B Corrie & Co Ltd
J&S Franklin Ltd
Marshall's
Mira Ltd
Securiscap Ltd
Security Solutions Ltd
Tata Steel Projects
Tescon
TRL
Vale
Volker Fitzpatrick
Zaun Ltd

Current List of Products

Manufacturer/Distributor	Product
ATG Access	SP400 Bollards
Broughton Controls	Defender 941 Barrier
Broughton Controls	Defender 942 Barrier
Cova Security Gates	Miti Gate 10930
Cova Security Gates	Miti Gate 10940
Cova Security Gates	Full Depth Rising Bollard 11840
Cova Security Gates	Shallow Pit Road Blocker 10506
Frontier Pitts	Terra V Gate
Frontier Pitts	Terra Sliding Cantilevered Gate
Frontier Pitts	Terra Ultimate Barrier
Frontier Pitts	Compact Terra Barrier
Frontier Pitts	Terra Blocker
Frontier Pitts	Terra Shallow Blocker
Frontier Pitts	Surface Mount Blocker

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DIARY DATES

UK

Counter Terror Expo 2014

29th - 30th April 2014
Olympia, London
<http://www.counterterrorexpocom>

Infosecurity Europe 2014

29th April - 1st May 2014
Earls Court, London
<http://www.infosec.co.uk>

Security Technology Live 2014

13th - 15th May 2014
NEC Birmingham
<http://www.sourcesecurity.com>

IFSEC international 2014

17th - 19th June 2014
Excel, London
<http://www.ifsec.co.uk>

Securing Asia and Africa 201

14th - 15th July 2014
QEII Conference Centre, London
<http://www.securingasia.com>

Overseas

LAAD Defence & Security

8th - 10th April 2014
Rio de Janeiro, Brazil
www.laadexpo.com.br

SOURCE Security Conference and Training

8th - 10th April 2014
Boston, USA
<http://www.sourceconference.com/boston/>

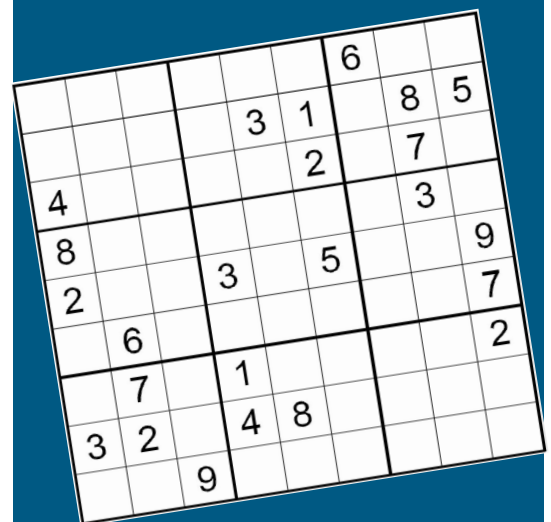
SPIE Defence, Security and Sensing

5th - 9th 2014
Maryland, USA
<http://spie.org>

International Defence Exhibition

13th - 15th May 2014
Bratislava, Slovakia
<http://www.biztradeshows.com>

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WE WANT YOUR NEWS AND VIEWS!

We welcome suggestions and feedback on this newsletter, and encourage any stories or news that you have. You can feedback to **Claire Kelly**